

2017

MSFCA

CHIEFS

CONVENTION

CHIEF

OCTOBER 11-13
HELENA, MT



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WELCOME
LETTER BY
MSFCA
CHAIRMAN

The Montana State Fire Chiefs' Association (MSFCA) is made up of fire service personnel at all levels, and provides opportunities for its membership to attend training and conferences throughout Montana. The Association encourages and supports its membership through their involvement with many committees and grants. The Montana State Fire Chiefs' Association is a member-driven association which values active and honest communication.

MISSION STATEMENT

Serving those who lead Montana's fire and rescue services

VISION

To be the Primary Resource and Advocate for Montana's Fire and Emergency Services

VALUES

Integrity, Commitment, Knowledge, Respect

MSFCA's member benefits were developed with your success in mind; providing training, education, information, legislative representation, networking events and many other opportunities that benefit to you as Fire Service professionals.

The MSFCA strives to provide the highest quality services to its members and remains a cutting-edge leader in the country's fire service. We value your support and look forward to serving you throughout the next year

If you are not already a member, consider joining today! <https://montanafirechiefs.com/>

COMBINATION CHIEFS' SECTION

CHAIRPERSON

Rich Cowger, Fire Chief
Columbus Fire Rescue

William Farhat, Fire Chief
Big Sky Fire Department

Tom Kuntz, Fire Chief
Red Lodge Fire Rescue

Volunteer Chiefs' Section
Vice Chairperson
Leonard Lundby, Fire Chief
Manchester Volunteer Fire Dept.

Rick Abraham, Fire Chief
Montana City Volunteer Fire Dept.

Kraig Hansen, Fire Chief
Chinook Volunteer Fire Dept.

CAREER CHIEFS' SECTION

2ND VICE CHAIRPERSON

Greg Megaard, Assistant Chief
Big Sky Fire Department

William Colwell, Fire Chief
Missoula Rural Fire District

Steve Hester, Fire Chief
Great Falls Fire Rescue

EX-OFFICIO

Mike DeGrosky, Bureau Chief
Fire & Aviation Management, MT DNRC

Delila Bruno, Administrator
Montana DES

Dick Swingley, Acting SFM
Department of Justice

John Culbertson, Director
Fire Services Training School

WFCA MONTANA VP

Brent Christopherson, Assistant Chief
Missoula Rural Fire District



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Wednesday, October 11, 2017

| | |
|---------------|---|
| 10:00-5:00 pm | Registration Desk Open |
| 10:00-1:00 pm | MSFCA Board Meeting - Russell Boardroom - 2nd level |
| 1:00-2:00 pm | Volunteer Chiefs Meeting - Gallery Room - 1st level |
| 1:00-2:00 pm | Career Chiefs Meeting - State Room - 1st level |

PROGRAM SCHEDULE

CONFERENCE BEGINS

| | |
|--------------|---|
| 2:00-2:45 pm | Welcome and Opening Ceremony - Capitol Room Chief Mark Emert, Helena Fire Department and Governor Steve Bullock, State of Montana |
| 2:45-4:15 pm | Leadership in the Fire Science Movement - Capitol Room Eddie Buchanan, Assistant Chief, Hanover Fire & EMS, Richmond, Virginia With much focus on the latest research in fire dynamics lately, leaders struggle to find a common-sense path for themselves and their department. This program will highlight the key points for organizational change for fire departments and light a pathway forward that balances “aggressiveness” and safety. |
| 4:15-4:30 pm | Networking Break |
| 4:30-5:30 pm | Leaving It Better off for the Next Generation - Capitol Room Eddie Buchanan, Assistant Chief, Hanover Fire & EMS, Richmond, Virginia A look at challenges facing the next generation of firefighters and a discussion of how the leaders of today can better position their departments for success after their retirement. Finding the balance of honoring traditions while pushing organizations forward will be a focus. |
| 5:30-7:30 pm | Vendor Social Event - Grand Ballroom Learn about new products and services by joining our sponsors and vendors for this social event. There will be a no host bar and hors d'oeuvres will be served throughout. We appreciate our sponsors and vendors, we could not do this event without them! |
| 7:30 pm | BBQ & Campfire Conversations - Capitol/State Room & Outside Firepit BBQ followed by Campfire Conversations outside around the firepit. Studies have shown that ending the day around the campfire where songs, stories and relationships blossom, has shaped cultures and perhaps even helped to develop our ability to understand one another, cooperate and internalize culture. <i>Bring your musical instruments and your stories to share!</i> |

Thursday, October 12, 2017

| | |
|--------------|---|
| 6:30-8:00 am | Breakfast (Buffet in Ridgeline Restaurant) |
| 7:30 am | Registration Desk Opens |
| 8:00-8:30 am | Welcome Back and MSFCA Business Session - Capitol Room |

| | |
|----------------|---|
| 8:30-10:30 am | <p>An Alternative for Preventing Wildland-Urban Fire Disasters - Capitol Room Jack Cohen PhD, Research Physical Scientist, USFS Rocky Mountain Research Station, Missoula, Montana (ret.)</p> <p>The presentation will describe how wildland-urban (WU) fire disasters occur and why the current incident response approach is failing to prevent disastrous residential destruction. The inevitability of wildfires during extreme conditions suggests that WU fire disasters are inevitable as well. However, the presentation will show how home ignitions during extreme wildfires are determined by local conditions of a home in relation its immediate surroundings and not a problem of controlling wildfires. This provides the opportunity to readily reduce home ignition potential by mitigating ignition factors of a house and the surrounding area within 100 feet - called the home ignition zone (HIZ). The HIZ ignition mitigation approach provides an effective alternative for preventing WU fire disasters without necessarily excluding and controlling extreme wildfires.</p> |
| 10:30-11:00 am | <p>Networking Break with Vendors - Grand Ballroom</p> |
| 11:00-12:00 pm | <p>2017 Wildland Fire Season - Capitol Room MSFCA Board of Directors will facilitate a discussion about the 2017 Wildland Fire Season.</p> |
| 12:00-2:15 pm | <p>LUNCH - Capitol/State Room</p> <p>Muscular Dystrophy Association Presentation (12:00 - 12:15) Jenny McGahan, Executive Director, Montana Muscular Dystrophy Association</p> <p>Lunch (12:15-1:00)</p> <p>Vendor Presentations (1:00 - 1:50)</p> <p>Sponsors</p> <ul style="list-style-type: none"> AT&T Public Safety Solutions (Gold Sponsor) Axmen (Silver Sponsor) Big Sky Fire Equipment (Silver Sponsor) Emergency Services Insurance Program by McNeil & Co (Silver Sponsor) Hughes Fire Equipment, Inc. (Silver Sponsor) <p>Networking with Vendors & Transition to Session (1:50-2:15)</p> |
| 2:15-3:45 pm | <p>FirstNet Deployment in Montana – What this means for the Fire Service - Capitol Room Mike Worrell, Senior Fire Services Advisor, First Responder Network Authority</p> <p>FirstNet Fire Service Advisor Mike Worrell will provide the most recent information to the deployment of the Nationwide Public Safety Broadband Network and its impact on the Fire Service. The session will provide information on the origin of FirstNet, what the network is and key capabilities that will be of benefit to the Fire Service. Some of the topics will include: Priority & Pre-Emption – Basic functionality; Location Based Services – Horizontal and Verticalqne Press to Talk (PTT) Services – How LTE and LMR complement one another.</p> <p>AT&T will be present and address questions related to FirstNet deployment in Montana. AT&T provide information on coverage, cost and network specifics. FirstNet Regional Lead Tracey Murdock will provide an update on activities with the State of Montana. Mike Worrell will close with perspective on the future use of FirstNet.</p> |

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|---------------------------------|---|
| 3:45-4:15 pm | Networking Break with Vendors - Grand Ballroom |
| 4:15-5:15 pm | <p>Firefighter Stress, PTSD and Suicide; Saving the Lives of Firefighters - Capitol Room Steve Heitman, Fire Chief, Mercer Island Fire Department, Washington & Scott Geiselhart, Firefighter, Frazee, Minnesota Volunteer Fire Department</p> <p>This session will highlight the issue of Firefighter Suicide in today's Fire Service. Attendees will be educated on stress and the physical impacts associated with it, comorbid issues such as PTSD and substance abuse, the process that leads a firefighter to commit suicide, and some of the tools available for negating this problem. Individuals will have the ability to recognize the signs and symptoms of employees who may be experiencing stress, PTSD, other related mental health issues, and have program in place designed to get them the help they need at multiple levels.</p> <p>After the presentations, attendees will be able to recognize the growing problem of suicide in the fire service; acknowledge the cultural shift that is necessary in the fire service to talk about mental health; emphasize the need for mental health as strongly as physical health for our firefighters and implement a mental health program that is a graduated process designed to interrupt the process leading to suicide.</p> |
| 6:00-6:30 pm | Pre-banquet Social - Natatorium |
| 6:30 pm | <p>Banquet - Natatorium</p> <p>Fallen Firefighter Ceremony Award Presentations Dinner Buffet Entertainment by Bruce Anfinson, Montana's Musical Ambassador</p> |
| Friday, October 13, 2017 | |
| 6:30-8:00 am | Breakfast (Buffet in Ridgeline Restaurant) |
| 7:30 am | Registration Desk Opens |
| 8:00-8:30 am | <p>Welcome Back and MSFCA Business Session - Capitol Room Doug Schrage, Fire Chief, University of Alaska Fire Department & President, Western Fire Chiefs Association</p> |
| 8:30-9:30 am | <p>Moving Forward or Falling Back: Planning for your Agency's Future - Capitol Room Lane Wintermute, Western Regional Director, Emergency Services Consulting International</p> <p>This session takes an in depth look at the changes that face today's public safety agencies and the importance of planning for the future. Areas discussed include long range master planning, organizational strategic planning as well as how public safety agencies may pursue shared service delivery thorough cooperative efforts including merger, consolidation and other forms of collaboration.</p> |
| 9:30-10:00 am | Networking Break with Vendors - Grand Ballroom |

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|----------------------------|---|
| 10:00-11:00 am | <p>Releasing the Reins – The Art of Succession Planning - Capitol Room Norvin Collins, Fire Chief, Sauvie Island Fire District, Oregon</p> <p>Every organization has a leader, or leaders, who has worked hard to create the environment the membership enjoys. What happens when it becomes time for that leader to move on or retire? Without a solid succession plan, leadership within the organization will become a vacuum. Join Chief Collins as he guides you through the art of identifying future leaders, developing those individuals, and understanding the process of releasing the reins at a rate the emerging leader can handle for maximum success. This isn't an overnight process; it takes strategy, commitment, and time. Knowing when to hold back and when to release is an art, not a science.</p> <p>There is no one failsafe development strategy that works for all people; therefore, existing leaders must be willing to allow for failure within a safe environment. Through humor, partnership, and understanding, expand your barn knowledge to develop your team into a sustaining force that meets each obstacle that confronts them, whether you remain the leader or have moved on to other pastures.</p> |
| 11:00-12:30 pm | <p>We've Been Working on the Railroad: Collaborative Safety Efforts between Montana Railroads and Emergency Responders -- Capitol Room Anthony Bacino, Chief – Safety & Security, Montana Rail Link</p> <p>A look at the collaborative safety effort between the railroads and Montana's Emergency Responders. From our "crude" beginnings to the relationships that have us on the same track.</p> |
| 12:30 pm | Closing Remarks |
| Conference Adjourns | |
| 1:00 pm | <p>Optional Training Opportunity (October 13-14) Fire Rescue Organization Guidance Workshop</p> |

WELCOME AND OPENING REMARKS



CHIEF MARK EMERT,
HELENA FIRE DEPARTMENT

Chief Emert began his career as a Firefighter/Paramedic with Lemay Fire Protection District in July of 1985, he moved to the Affton Fire Protection District in October of 1986 attaining the rank of Assistant Chief of Operations & Training. In January 2012, he accepted the position of Fire Chief in Collinsville, Illinois and served there until January 2016 when he accepted the position of Fire Chief with the City of Helena Fire Department. Chief Emert has a Bachelor's Degree from the University of Southern Illinois, Carbondale on Fire Service Administration. He has one daughter, Jessica, who is 19 years old and will be attending the University of Montana, Missoula next fall. He is honored to be a part of the Montana Fire Service and lead the members of the Helena Fire Department.



GOVERNOR STEVE BULLOCK,
STATE OF MONTANA

Steve Bullock was born and raised in Montana, and served as the state's Attorney General. As Governor, Bullock works to make Montana stronger so that his three children and all future generations enjoy the same opportunities afforded to all who grew up here. Governor Bullock has worked with Republicans and Democrats to make responsible decisions about our state's, balancing the budget and maintaining a \$300 million rainy day fund. He is a strong advocate of Montana's public lands and fought to preserve public access to Montana's rivers, streams, and wild places. He believes public education is the great equalizer and has made historic investments in public education. As Attorney General, Bullock fought against the disastrous Citizen's United decision, and as Governor, fought for the right of Montana voters to know who is financing our elections. Every day, Governor Bullock heads to work committed to ensuring that Montana remains the best state in the nation to live, work, start a business, and raise a family.

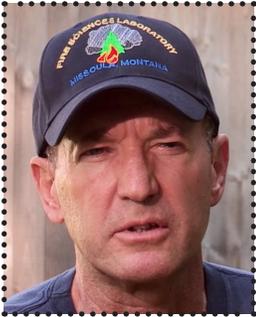
LEADERSHIP IN THE FIRE SCIENCE MOVEMENT & LEAVING IT BETTER OFF FOR THE NEXT GENERATION



EDDIE BUCHANAN,
ASSISTANT CHIEF, HANOVER FIRE & EMS, RICHMOND, VA

Eddie Buchanan began his fire service career in 1982 and is an assistant chief with Hanover Fire & EMS in Richmond, VA. He is a past president of the International Society of Fire Service Instructors and is the 2015 recipient of the George D. Post, Instructor of the Year Award from the ISFSI. He serves on the executive advisory board of Fire Engineering Magazine and FDIC and is author of the Volunteer Training Officer's Handbook from Pennwell Publishing. He serves on the NFPA Technical Committee on Fire Service Training and the newly formed NFPA 1700 Committee. He is a past board member of the Volunteer/Combination Officer's Section of the International Association of Fire Chiefs and serves on a variety of advisory boards and committees for the fire service industry. Chief Buchanan is known for the creation of the SLICE-RS concept that is part of the ISFSI Principles of Modern Fire Attack Program. Chief Buchanan has an Associate's Degree in Fire Science from J. Sergeant Reynolds Community College and a Bachelor's Degree from the University of Richmond in Human Resources Management.

AN ALTERNATIVE FOR PREVENTING WILDLAND-URBAN FIRE DISASTERS



JACK COHEN PHD,
RESEARCH PHYSICAL SCIENTIST,
USFS ROCKY MOUNTAIN RESEARCH STATION (RET.)

Dr. Jack Cohen has been involved in wildland fire research since 1972 and was a research scientist at US Forest Service fire laboratories in Missoula, MT, Riverside, CA and Macon, GA. He co-developed the U.S. National Fire Danger Rating System and contributed computational methods to U.S. fire behavior prediction systems (1976 – 1981). He conducted research on live fuel fire behavior in southern California chaparral, developed the FIRECAST fire behavior prediction system, and served on wildfire suppression teams as a fire behavior analyst (1981 – 1987). More recently (2007 – 2016) he conducted theoretical and experimental research that revised international thinking about the fundamental processes governing how wildland fires spread. This research was published in the Proceedings of the National Academy of Sciences (2015).

Dr. Cohen has been interested in understanding the wildland-urban (WU) fire problem since the 1970s, but he formally started his research on how structures ignite during wildfires in 1989. Using computational modeling, laboratory and field experiments, and WU fire disaster investigations, he identified the limited area that principally determines structure ignition potential during extreme wildfires and developed the home ignition zone (HIZ) concept. He has applied this understanding to create the National Fire Protection Association's "Assessing Structure Ignition Potential from Wildfire" training and Firewise Communities USA program. Dr. Cohen retired from the US Forest Service in 2016 but continues his involvement in developing effective methods for preventing WU fire disasters.

FIRSTNET DEPLOYMENT IN MONTANA – WHAT THIS MEANS FOR THE FIRE SERVICE



MIKE WORRELL,
SENIOR FIRE SERVICES ADVISOR, FIRST RESPONDER NETWORK AUTHORITY
Chief Worrell comes to FirstNet from the Phoenix Fire Department in Arizona where he served for 29 years, as a Firefighter, Paramedic, Captain and last serving as the Technical Services Division Chief. Mike currently represents FirstNet on the NFPA Electronic Safety Equipment Technical Committee and is participating in the development of NFPA 1802, Communications Device standard. Mike was also a member of the Public Safety Advisory Committee (PSAC) to FirstNet, a member of the National Urban Search and Rescue Incident Support Team, and a qualified Communications Unit Leader and Communications Technician instructor. Prior to joining the Phoenix Fire Department, Mike served in the U.S. Navy, Submarine Service.

FIREFIGHTER STRESS, PTSD AND SUICIDE; SAVING THE LIVES OF FIREFIGHTERS

STEVE HEITMAN, FIRE CHIEF, MERCER ISLAND FIRE DEPARTMENT, WASHINGTON and
SCOTT GEISELHART, FIREFIGHTER, FRAZEE (MN) VOLUNTEER FIRE DEPARTMENT

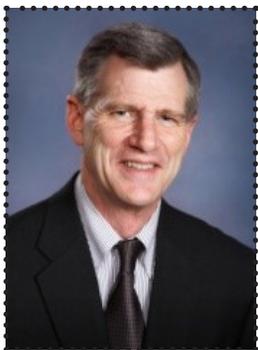


Steve Heitman is currently the Fire Chief for the Mercer Island Fire Department, located in Washington State, where he started his fire service career in 2001. He holds three Associates Degrees, A Bachelor of Science Degree in Public Safety Administration, and a Master of Arts Degree in Security Studies (Homeland Security and Defense) from the Naval Post-Graduate School. In addition, he earned his Executive Fire Officer (EFO) in 2012 and his Chief Fire Officer (CFO) in 2013. His Master's thesis was titled, "Suicide in the Fire Service: Saving the Lives of Firefighters", and was recently released and distributed by the Naval Post-Graduate School. In addition, he is a military veteran, serving with the 2nd Ranger Battalion, 75th Ranger Regiment from 1987-1990, and was honorably discharged with the rank of sergeant. He has been married to his wife Darla for 21 years and has three children ages 17, 15, and 11



Scott Geiselhart, a 21-year member of the Frazee MN Fire department. For years Scott was getting short tempered, angry, and verbally abusive. He was having nightmares every night. Life got to be so bad that Scott locked himself into his shop with his gun and in a single misfire moment got a second chance at life. Scott believes divine intervention saved his life that day and was determined to find out why. He searched the internet after the suicide in an attempt to find answers.... and he found them. "I had PTSD (Post Traumatic Stress Disorder) and I didn't even realize it – my symptoms were right there". Scott will share his journey through the years of confusion and the incredible transformation and recovery into Post Traumatic Success

MOVING FORWARD OR FALLING BACK: PLANNING FOR YOUR AGENCY'S FUTURE



LANE WINTERMUTE,
WESTERN REGIONAL DIRECTOR,
EMERGENCY SERVICES CONSULTING INTERNATIONAL

Lane Wintermute has served as a Fire Chief for 25 years in both cities and fire districts in three states. His service began at Oregon's Hoodland Fire District where he served for five years, rising through the ranks from Firefighter and Paramedic to Fire Chief. He was Fire Chief in the City of Astoria, OR from 1987 to 2001, at which time he moved on to become Fire Chief for Longview, WA. He wrapped up his career as a chief in the Coeur D'Alene, Idaho area.



RELEASING THE REINS – THE ART OF SUCCESSION PLANNING

NORVIN COLLINS, FIRE CHIEF, SAUVIE ISLAND FIRE DISTRICT, OREGON

Chief Collins was selected as Sauvie Island Fire District's first paid fire chief in Dec. of 2010. Sauvie Island Fire District has a paid Chief, administrative assistant, facilities/apparatus manager, and 40 volunteer members; serving approximately 36 square miles of predominately rural and Oregon State land with 1600 citizens and portions of two counties and receives 1.5 million visitors a year. Norvin Collins served as a Division Chief for Tualatin Valley Fire & Rescue where he worked from 1994 through 2012 having held the ranks of firefighter/paramedic, lieutenant, captain, battalion chief, and division chief. Additionally, Norvin served as the District's Volunteer Coordinator for five years overseeing the volunteer operations for Oregon's largest combination department. Chief Collins presents nationally on a variety of leadership and development topics including International Association of Fire Chiefs' (IAFC) Volunteer and Combination Officers Section (VCOS) "Beyond Hoses and Helmets," leadership training for combination and volunteer departments and "Fire Rescue Organizational Guidance for fire leadership," a graduate course following Beyond Hoses and Helmets. Norvin holds positions on the VCOS national conference planning committees, a VCOS VISION Project section leader that focuses on future development, a Planning Section Chief for a regional Type III Incident Management Team, and a member of numerous committees both internal and external to the fire service. Chief Collins holds a B.S. in Fire Administration, a M.S. in Psychology, and EFO credentials through the National Fire Academy. He holds numerous fire and medical operational certifications as well as having published papers on various fire service topics.

WE'VE BEEN WORKING ON THE RAILROAD: COLLABORATIVE SAFETY EFFORTS BETWEEN MONTANA RAILROADS AND EMERGENCY RESPONDERS



ANTHONY BACINO, CHIEF – SAFETY & SECURITY, MONTANA RAIL LINK

Tony Bacino provides direct Security and Hazardous Materials program for Montana Rail Link and provides safety guidance for field forces. He has served as the MRL representative on SERC in Montana as well as numerous LEPC's across MRL system. He provides community training in Railroad Safety, Hazardous Materials, and Grade Crossing Accident Investigation. Tony is the State Coordinator of TRANSCAER, the liaison with Police, Fire, EMS and Emergency Preparedness Agencies and supervises MRL internal Hazmat Team.

BANQUET ENTERTAINMENT



BRUCE ANFINSON

"Montana's Musical Ambassador" -- that's what the Bozeman Chronicle called Bruce Anfinson. With the state's natural wonders and rich cultural heritage portrayed so well in his songs, it's a well-deserved title. He has traveled the world with his music and has entertained folks from all fifty states. Bruce performed at the Volk Fest in Berlin, Germany, represented Montana at an international music festival in Taiwan and Japan and performed his music on Friendship Force tours in Thailand and Costa Rica. His music has been featured on National Public Radio All Things Considered and he has performed on the American Public Radio program, Mountain Stage, broadcast nationwide from Charleston, West Virginia. Bruce has shared the stage with such musicians as Merle Haggard, Michael Martin Murphy, Tony Rice, Bill Stains, Doc Watson,

David Grisman, Ramblin' Jack Elliot, Rob Quist, Jack Gladstone, Kostas, Big Sky Mudflaps, Mission Mountain Wood Band, Doug Kershaw, and Pure Prairie League, to name a few. Bruce Anfinson grew up along the Missouri River, in Great Falls, Montana, where the Great Plains meet the Rocky Mountains. His father loved to sing old Sons of the Pioneerstunes as well as classics by Bob Wills, Eddy Arnold and the like. Bruce was nine years old when his father bought him his first guitar and he learned to accompany his dad on these old tunes at family reunions and friendly get-togethers. He started writing a few songs as a teenager and later found that music is a great vehicle for traveling and seeing the country.

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AT&T Public Safety Solutions www.firstnet.com

AT&T has been providing highly-secure solutions for over 100 years and was selected as the nation's first dedicated network for first responders. We are working to build FirstNet - the only dedicated network designed to provide prioritized broadband connectivity to those who risk everything. This highly secure LTE network will give first responders access to the voice, data, and video services they need to improve collaboration and communication. FirstNet will make it easier for first responders to coordinate in a crisis, allowing for interoperability during planned and unplanned events.

FirstNet will meet the needs of public safety like never before, providing:

- A dedicated IP core with priority and, for primary users, preemption capabilities
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Contact Information:

Mieko Doi, Lead Chanel Manager, 469.644.3594, sd5341@att.com

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Axmen www.axmen.com

Axmen serves Montana's firefighting professionals as a Montana, family owned and operated business since the 1972. Our firefighting products cover the entire range from wildland equipment to volunteer and city fire department needs. In addition to hose, fittings, and adaptors we offer structure gear, SCBAs and thermal cameras. We select vendors based on quality and service, the same criteria that has driven our success over the last 40 years. With over 9,000 products in inventory under one roof, our ability to serve you has never been better. We look forward to visiting you at your station and if you're in Missoula swing by and see what's new.

Contact Information: Brian McFadden, 406-210-9156, brian@axmen.com



Big Sky Equipment www.bigskyfire.com

Big Sky Fire Equipment/Affirmed Medical Services has been serving the Montana Fire Service since March 1987. Big Sky Fire has expanded into a full line fire equipment and first aid business. Through company research we have found quality products that meet our customer needs.

Contact Information: Joe Moline, bsfeaff@middrivers.com



Emergency Services Insurance Program by McNeil & Co www.esip.com

ESIP, the Emergency Services Insurance Program, offers unparalleled knowledge and expertise to serve the real needs of fire and rescue service organizations. For more than 25 years, we have led in industry-tailored coverage and proactive risk management services. esip.com

Contact information:

Andreas Kuhbier – Marketing Manager, 800-822-3747 x 126, akuhbier@mcneilandcompany.com.

Hughes Fire Equipment, Inc. www.hughesfire.com

The Hughes Fire Equipment family is dedicated to providing fire departments in Oregon, Washington, Idaho, Montana, Arizona, Alaska and Clark County Nevada, with high quality fire apparatus, experienced sales people and maintenance technicians, and the honesty and integrity that our customers deserve. We strive to provide all emergency response teams with well maintained, high quality equipment, as well as a committed team of maintenance and support staff. We work for our customers to ensure they have what they need to serve their communities safely and efficiently.

Contact Information: Andrew Siebers, Sales Representative, 541-747-0072 or 509-822-1703, asiebers@hughesfire.com

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Contact information: Jeffrey Siegrist, 717-278-6269, jsiegrist@providentbenefits.com



Valley Bank www.valleybankhelena.com

Valley Bank of Helena is a full service, locally-directed community bank serving residents of Helena, East Helena and our neighboring communities with a range of personal and business banking services.

A member of the Glacier family of banks, our performance sets us apart. We've earned top national rankings for strength and stability while maintaining our local connections and direction. We're known for industry-leading products and personal service — everything you need, from checking and savings accounts to online and mobile services that make banking easy for you, or commercial, personal, and real estate loans to help you achieve your goals.

At Valley Bank We Believe in Family and Community, in Striving for Personal Excellence, in the Balance of Work and Play, in the idea that Nice Does Matter, and that above all, We Can Make a Difference.

...Therefore We Agree to Honor the Value of Family, to Give Back to the Community, to Work Hard to Be Better, to Treat All People with Dignity and Respect, and to Make a Positive Difference for Someone Every Day.

See for yourself that there really is a better choice in banking. Visit any of our six convenient branch locations and find out why business as usual is different here!



Agency Insurance **www.agencyinsdiv.com**

Agency Insurance is proud to offer Provident insurance products along with several other carriers for fire fighters and the fire districts throughout Montana. We can assist with your benefits program (accidental death and dismemberment, accident & health, group life), general liability, auto, building, equipment, E&O, workers compensation, haunted houses and other special events. With online access to your policy information, change request and auto id cards we strive to make it easy for you to track and manage your insurance portfolio. Stop by our booth and see what we can do for you and your district or find us online at

Contact information: Ty Moline, 406-993-9242, tymoline@agencyinsdiv.com



Altimus Distributing, Inc. **Altimusdistributing.com**

Altimus Distributing Inc., is the leading provider of industrial and commercial laundry equipment for the state of Montana since 1975. We are proud to be the only authorized distributor for the Animacy and Arti-Clean brands, as they are the innovative leaders in OPL laundry, and both are manufactured right here in America. Unimac is the #1 selling industrial laundry equipment because of their history of proven performance and reliability. Arti-Clean is the most effective, top selling Ozone system that is proven to sanitize and clean effectively, while using cold water, therefore saving energy. Arti-Clean is CDC approved.

At Altimus Distributing, we pride ourselves in providing the best service with integrity. We feel our strength is grounded in our relationships we build from the initial install, to years of customer support, along with the best warranty in the industry. We strive in providing a solution to your laundry needs, all while reducing your costs and boosting energy savings. We want to be your partner for life.

Contact Information: Kevin Graff, President, 406-259-9816, AltimusD@aol.com



Back Safety Systems **www.backsafesystems.com**

Guardian by BackSafe Systems is a breakthrough communication tool for spotters and drivers giving the clarity, communication and visibility needed to avoid potential accidents, reduce liability and save lives.

Contact Information: Rich Jespersen, 406-680-7080, richj@itstriangle.com

Border to Border Sales, Inc

BORDER TO BORDER is a family owned corporation representing manufacturers in the fire and safety markets for 25 years. Our area of influence is the 13 western states. The experience of our group, in fire and safety equipment sales, add up to well over 150 years.

WE ARE PRIVLEDGED TO REPRESENT: C&S SUPPLY, INC. of Fort Collins, CO. Manufacturers of AMERICAN MADE water and foam flow products. Pioneering, Hard Cartridge Class "A" foam solution applicators and HIGH-VIZ™ water flow accessories.

BOLLE eye and face protection products. Introducing the BACKDRFT' Certified NFPA 1977 and ANSI Z87.12010, Wildland Goggle. Bolle leads the eye protection market with Innovative Lens, Anti Scratch and Anti Fog Technology.

BULLS EYE, the smallest American made nozzle with a 48-year history of finding the pockets of thousands of wildland fire fighters.

QUICK FIST vehicle tool & equipment holders. An American made product securing equipment on hard working vehicles for over 25 years.

GROVES READY RACK "We take care of the gear that takes care of you!" For 37 years, the leader.

Contact Information: Mike Schock, 303-668-2654, mike@border2border.biz

Braun Northwest, Inc.

www.braunnw.com

Builder of North Star Emergency Response Vehicles. Your profession demands a well-engineered, rugged emergency vehicle that can withstand the most extreme day-to-day use. Braun Northwest was founded 30 years ago to design and manufacture just that.

Each of our emergency vehicles is custom-built to your exact specifications when you order it. Choose from our complete line, including but not limited to: Types I, II, and III Ambulances, Fire Rescue, Mobile Intensive Care, Hazmat, Command, SWAT, Search and Rescue, Bomb/EOD, Crime Scene, or Prisoner Transport vehicles.

Contact Information: Patrick Bryant, 208-921-4700, patrickbryant@braunnw.com

Brindlee Mountain Fire Apparatus

www.firetruckmall.com

Brindlee Mountain Fire Apparatus is the nation's largest buyer and seller of used fire apparatuses. We offer used fire trucks for all your needs, including used engines and pumpers, used aerials, ladders and quints, used rescues and squads, and even used brush trucks and mini pumpers. We have the largest inventory of used fire apparatuses in the nation.

Contact Information: Billy Claunch, (256)498-0188, bclaunch@firetruckmall.com

Domestic Preparedness Assistance Center

www.domesticprep.org

The Domestic Preparedness Assistance Center is a Montana-based, not-for-profit, public benefit corporation dedicated to helping organizations and communities of all sizes with disaster preparedness.

Our Mission: is to promote, coordinate and provide planning, training, exercise support, and assistance to local, tribal, state, federal, and private organizations and communities to help them prepare for, respond to, recover from, and mitigate against the effects of natural, environmental, man-caused and technological hazards,

Contact Information: Adam Powers, apowers@domesticprep.org





Emergency Services Consulting International (ESCI)

www.esci.us

Emergency Services Consulting International (ESCI) is an international firm providing specialized, high quality, professional fire, police, communications, and EMS consulting services to organizations throughout the United States and Canada. ESCI has been meeting the needs of emergency services agencies since 1976 and is considered by many to be the nation's leader in emergency services consulting. Utilizing over forty field consultants nationwide, ESCI provides consulting services to municipalities, districts, nonprofit organizations, and the industrial and commercial community.

Contact Information: Lane Wintermute, lane.wintermute@esci.us



Fire Facilities, Inc

www.firefacilities.com

Fire Facilities Inc. (FFI) manufactures a full-line of pre-engineered steel fire training towers. From mobile units to high-rise towers, Fire Facilities training models are available in any configuration. Each tower contains at least one live burn room to allow for repeat fires at high temperatures. Burn rooms are lined with the Westec™ Insulation System. FFI designs and manufactures training structures to the specific needs of each fire department. Fire Facilities is devoted to providing superior products and uncompromised service throughout the entire customer experience. This commitment, along with experience in engineering, designing, and manufacturing, has given the company a leading edge in the fire training industry.

For more information about Fire Facilities and its products, please contact Fire Facilities at 800-929-3726; 314 Wilburn Rd, Sun Prairie, Wisconsin, 53590; or visit the company Website at www.firefacilities.com.



First Call Computer Solutions

www.firstsolution.com

First Call, a Montana owned and operated business, is a full resource technology company that specializes in network design implementation and management. In addition, we design VoIP phone systems and Websites! Our Mission/Purpose is to help Montana organizations obtain greater value from IT at an overall lower cost. Our goal is for IT to become a strategic asset versus a necessary evil. Contact us today to see how we can be the best resource for your organization.

Contact Information: Brandy Fowler, 406.721.6462, brandy.fowler@firstsolution.com

General Fire Apparatus, Inc

<http://generalfire.com/>

General Fire has been servicing first responders' needs since 1958. We are family owned and operated giving us the flexibility we need to meet your individual needs in a timely manner. This flexibility and desire to be the best in the business has led to high customer satisfaction and recognition as an award-winning Authorized Rosenbauer Dealer.

Our main focus is putting the best fire apparatus on the road. We want our clients to rest assured they can rely on our products to do the most important jobs at the most important times.

Our service center comes complete with our own manufacturing facility to keep your current Apparatus serviced and on the road. We man the center with the best craftsmen in the business.

From custom building, the best fire apparatus on the road to making sure the team operating them has the proper safety equipment needed to keep them safe, we strive for 100% satisfaction. We approach everything we do with the same passion and drive as our clients approach their jobs with.

Contact Information: Mike Flint, 509-535-4255

GovDeals, Inc. **www.GovDeals.com**

GovDeals enables local and state government entities as well as school boards, public utilities and other public authorities to sell surplus assets in every asset category. GovDeals provides comprehensive training, support and marketing services as part of the GovDeals online auction solution. GovDeals currently has over 9,700 clients in 50 states and over 500 clients in Canada alone. With the number of members and over 2.3 million registered buyers in the U.S., Canada and 130 countries, GovDeals is the preeminent online auction marketplace for declared surplus assets. This marketplace and our related services are designed to meet the unique needs of public sector clients selling to domestic and international buyers.

Contact Information: John Littler, 503-278-6254, jlittler@govdeals.com



Heiman Fire Equipment **www.heimanfire.com**

Heiman Fire Equipment was founded in 1947 by Jack B. Heiman, and has been family-owned and operated locally ever since. Building on its modest beginnings of selling fire extinguishers to the local farming community in Ashton, IA, the company has evolved into a multi-faceted company with nationwide fire equipment sales, fire truck manufacturing, service, and refurbishments, plastics fabrication, and industrial sales and service. Heiman's catalog sales are still based in Ashton, IA

Heiman Fire Equipment recently finished construction on a brand-new manufacturing facility and office in Sioux Falls, SD. This 40,000-square foot, energy efficient building features a 27,332 sq. ft. production area, two-story office, state of the art downdraft paint booth, indoor pump test tank, SCBA and electronics testing & diagnostic center, a truck delivery showroom, customer lounge, and much more.

The new facility combines all three local divisions of Heiman Fire under one roof. Heiman Fire's sister company, G3 Fire, which fabricates copolymer polypropylene tanks and products, is now housed in the former truck plant. Rosenbauer truck sales are currently managed in house as well. This allows for more efficient communication and workflow between all divisions of the company, and provides customers with knowledgeable staff during every phase of the purchasing process.

With the addition of the 1,700-ft. showroom, fire departments are now able to take delivery of their new apparatus in-house and walk through each component with their sales reps within the comfort of the facility. Questions, demonstrations, and additions can be addressed and completed efficiently during this time.

Heiman Fire has been a stable institution in the fire industry and is celebrating 70 years of business in 2017.

Contact Information: Bill Wegner, 406-431-2451, billwegner@heimanfire.com



L.N. Curtis & sons/ Bullard **www.Incurtis.com**

Curtis is your premier provider of firefighting, wildland, rescue tool, water flow, personal protection equipment, and more. Curtis Service Technicians support you with repairs and maintenance. And Curtis Product Specialist teams support customers with educational opportunities, needs analysis, and assessments.

Please contact our sales professionals, Mark Cowen or Adam Sitton, to assist with your product needs: 800-426-0509.

Mahugh Fire & Safety



Montana Electronics Company INC montanaelectronicsinc.com

Montana Electronics Company INC offers Motorola solutions, two-way radio sales, service and rental, vehicle equipment Installation, paging sales and rental, vehicle GPS and mountaintop site leasing. We are excited to be growing our reach throughout Montana to partner with the brave men and women of the fire service industry.

Give us a call at 406-721-2255 for your radio and emergency vehicle equipment installation needs.

Montana Board of Investments (Pen Sponsor) www.investmentmt.com

INTERCAP is a low-interest loan program that provides financing to eligible government units. The INTERCAP program is a variable rate loan program and the current interest rate is 1.55% through February 15, 2017. 100% financing is available with no up-front fees, equity or matching funds required. Loan funds may be used for new and used equipment and vehicles, real property purchases, improvements and renovations. Prepayments are allowed without penalty. Maximum loan amount depends on the government unit's legal debt limit. Maximum term of the loan is, 15 years, the useful life of the project, or statutory limitations, whichever is less.

Contact Information: Julie Flynn, 406-444-0257, jflynn2@mt.gov

Municipal Emergency Services www.mesfire.com

MES is a full line national distributor of first responder equipment with 17 offices and 170 salesmen. Some of our products include SCOTT Safety, Honeywell Turnout Gear, Genesis Rescue Tools, Elkhart Brass, and 5.11 Tactical.

Contact Information: Dale Burd, 406-698-1168, dburd@mesfire.com



Muscular Dystrophy Association <https://www.mda.org/>

MDA is leading the fight to free individuals — and the families who love them — from the harm of muscular dystrophy, ALS and related muscle-debilitating diseases that take away physical strength, independence and life. We use our collective strength to help kids and adults live longer and grow stronger by finding research breakthroughs across diseases, caring for individuals from day one and empowering families with services and support in hometowns across America.

About Fill The Boot: For more than 60 years, Fill the Boot has been a strong fire fighter tradition – giving families with muscular dystrophy in hometowns across America hope for the future and support for today. Through MDA's spirited Fill the Boot program, dedicated fire fighters go above and beyond the call of duty to help families in hometowns across America live longer and grow stronger. More than 100,000 dedicated fire fighters hit the streets and neighborhood storefronts asking pedestrians, motorists, customers and other passersby to make a donation to MDA, helping them fill their boot with contributions. The first Fill the Boot was held in Boston in 1953 where fire fighters raised \$5,000 for MDA. Last year, fire fighters raised more than \$24 million at more than 1,600 Fill the Boot events to save and improve the lives of MDA families.

Contact Information: Jenny McGahan, Director of Business Development, Montana, 406.698.9023, JMcGahan@mdausa.org

Stryker EMS

<https://ems.stryker.com/en>

Since Stryker first began designing and manufacturing EMS equipment, our goal has been to serve the needs of both patients and the personnel who care for them. To reach that goal, we work with EMS personnel to understand the environment in which our equipment must operate. The result: a line of EMS products that provides the best solutions to caregivers and their patients, day in and day out giving more power to you!

Contact Information: Annie Koerner, 406-214-9548, annie.koerner@stryker.com



Task Force Tips

www.tft.com

Task Force Tips (TFT) is a leading US supplier to the global fire and rescue markets that designs and manufactures thousands of water and foam flow products to help firefighters do more and risk less. By combining extensive engineering, precise manufacturing and superior customer support, TFT customers around the globe are better able to save lives and property.

TFT products include nozzles, monitors, valves, foam equipment and a wide range of solutions for both wildland and industrial firefighting. While there are thousands of product configurations, each share common features that provide unrivaled value. For items like monitors and nozzles, the industry's lowest friction loss combined with an innovative construction yield superior stream and reach. Products include built-in safety features that keep firefighters' safe in an ever-changing fire scene. Many items have remote and tethered control modules for maximum control at the scene. Products are hard coat anodized and powder coated for maximum corrosion resistance and rugged durability. All of the products are backed by an extensive network of dealers across the nation and around the globe. In addition, TFT's customer service division works 24/7 for live technical support and since each product is serialized, TFT can offer custom support for your unique item.

Contact Information: Doug O'Donnell, 406-697-1201

The National Fire Protection Association

www.nfpa.org

The National Fire Protection Association (NFPA) is a global nonprofit organization, established in 1896, devoted to eliminating death, injury, property and economic loss due to fire, electrical and related hazards.

Contact Information: Gary Honold, 406-241-5981, ghonold@nfpa.org



VENTRY SOLUTIONS, INC.

ventry.com

VENTRY SOLUTIONS, INC. is a family- and firefighter-owned/operated company located in North Idaho. VSI proudly manufactures ALL-TERRAIN VENTRY® PPV FANS and ALL-TERRAIN LENTRY® PORTABLE SCENE LIGHTING.

Contact Information: James Neils, 208-640-3911, info@ventry.com

ADDITIONAL TRAINING OPPORTUNITY

FIRE RESCUE ORGANIZATION GUIDANCE COURSE

FROG (Fire Rescue Organizational Guidance) is a practical application course, going into more depth on some of the topics that we initially discussed during the VCOS's Beyond Hoses & Helmets course. This course focuses on three stratagems necessary in all successful organizations: (a) managing the processes, (b) leading the people, and (c) creating intentional organization culture. Don't expect to be told what to do but expect to be shown through facilitated discussions and hands-on exercises.

WHO SHOULD ATTEND: If you are a leader in your department (Fire Chief, Chief Officer, Company Officer, Senior Leader), you need to be here!

WHAT YOU WILL LEARN: Participants work together to develop solutions to common leadership challenges through scenario and facilitated-based discussions. Topics include analyzing and understanding the fire department's people, processes and culture. At the conclusion of the course, participants will have practical guidelines, customized to their organization, which can be immediately implemented upon returning home.

WHY MUST I BE THERE: Because this course is facilitated by Chief Officers with real life expertise and because the curricula was developed by nationally-recognized fire service leaders from volunteer and combination departments across the United States with technical support provided by the U.S. Fire Administration – you won't get a more thorough education anywhere..... AND it's local and offered to you at no cost!!

The Montana State Fire Chiefs Association is offering this course at no cost to you. We will cover the registration fee as well as your travel (mileage, hotel room and per diem).

SCHEDULE:

Friday, October 13 - 2:00 - 9:00 pm - includes dinner with fellow workshop attendees

Saturday, October 14 - 8:30-5:00 pm - Breakfast and Lunch included

PLEASE ASK AT THE REGISTRATION DESK
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FireRescue GPO is a program of NPPGov providing fire departments access to contracts created through a public RFP process by a Lead Public Agency. Member departments "piggyback" on the contract, eliminating the need to complete their own RFP process. Access to these cooperative contracts is free with no purchasing obligations.

Purchasing Tool for the Fire Service

NPPGov FireRescue GPO offers a variety of publicly solicited contracts for piggybacking, including:

- Administrative Services
- Communications and Technology
- EMS and Medical
- Facilities
- Fire Apparatus and Firefighting / Rescue Equipment
- Maintenance, Repair, and Operations
- Office Supplies
- Safety and Security
- Vehicles and Related Equipment
- And More...



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